

January 2017 - Vol. 14

JPL SBPO IN ACTION: **HBCU/MSI NASA Technology Infusion Road Tour** **University of Nevada Las Vegas (UNLV)**



The Small Business Programs Office (SBPO) participated in the NASA Historically Black College and University/Minority Serving Institution (HBCU/MSI) Technology Infusion Tour from January 10-12, 2017, at the University of Nevada, Las Vegas (UNLV). UNLV hosted the event with the following HBCU/MSI schools making presentations to the audience of NASA Centers and large business contractors:

Bowie State University
California State University at Los Angeles
Fayetteville State University
Nevada State College
North Carolina A&T University
Touro University
Tuskegee University
University of California Riverside
University of Hawaii
Virginia Commonwealth University

As the infusion tour event ended on the morning of January 12, 2017, the team of NASA centers and large business contractors headed to the College of Southern Nevada (CSN) for a matchmaking event hosted by the Las Vegas Metro Chamber of Commerce. There were two (2) panel discussions; NASA Centers and Large Business Contractors. After the panel discussions, the matchmaking sessions were held with the small businesses in attendance.



**JPL/ NASA SBPO will again support the NASA HBCU/MSI
Technology Infusion Tour at the following location:**
Tennessee State University, Nashville, TN - April 4-6, 2017
Jackson State University, Jackson, MS - August 22-24, 2017

REGISTRATION NOW OPEN



Women-Owned Small Business Industry Day

March 7, 2017

Pasadena Convention Center
300 E Green Street
Pasadena, CA 91101



For more details, please contact smallbusiness.programsoffice@jpl.nasa.gov

**CLICK ON THE LINK BELOW TO REGISTER FOR THE
EVENT**

WOSB Registration

JPLMENTOR PROTÉGÉ PROGRAM

TheJet Propulsion Laboratory (JPL) Small Business Programs Office (SBPO)

established a Mentor-Protégé Program to expand the diversity of the Laboratory's supplierbase and to maintain the Laboratory's commitment to enhance and increase smallbusiness utilization. The program is designed to provide participants with access to tools, resources and training in business development, infrastructure, technical expertise and procurement performance.

The program seeks to achieve the following:

1. Expand the diversity of the supplierbase
2. Enhance the technical capability of small businesses to successfully bid and manage subcontracts with the Laboratory and compete in the federal and prime contractor sectors.
3. Increase dollars awarded to smallbusiness through establishing Mentor-Protégé subcontracts on a non-competitive basis; and
4. Increase dollars awarded to small businesses and meet and exceed socioeconomic goals through the successful training of potential suppliers and through awarding subcontracts to small businesses.

One of the main target areas the SBPO at JPL Mentor Protégé program is the Engineering and Science Directorate as a means of gaining funding or sponsorship of a subcontract. In addition, the SBPO works to highlight the effectiveness of the Mentor-Protégé Program for establishing partnerships with future suppliers; providing exposure to technological innovations of small businesses, and demonstrating their overall impact on JPL programs and missions.

The SBPO also partners with:

1. SBIR/STTR Program to include Phase II companies in the program. Participation of Phase II companies will assist JPL's quest to enhance research and development while mentoring new or emerging small businesses.
2. JPL Education Office to include Historically Black Colleges and Universities and Minority Institutions (HBCU/MI) to strategize methods to fund an HBCU/MI Mentor-Protégé agreement.

For additional details on the JPL Mentor Protégé Program, please contact us at smallbusiness.programsoffice@jpl.nasa.gov.

Q&A with SBPO:

Welcome to the newly formed Q&A with SBPO section of our newsletter! Here we will answer questions each month that are submitted to our mailbox at smallbusiness.programsoffice@jpl.nasa.gov. Be sure and submit your questions with "Newsletter Q&A with SBPO" in the subject line to be included in our next newsletter!

We must be doing a great job - there were no questions this month!

SBPO Small Business

Spotlight of the Month:

LASEROD TECHNOLOGIES

Laserod Incorporated was founded in the mid 1990s, succeeding Florod, a company established in the 1970s. In mid-2011, the assets of Laserod Inc. were purchased by a successor corporation. Laserod Technologies LLC, headed by David Adams, Jr. (President/CEO) and Charles Moffitt (Chairman), investors with many years of experience as financial and operating executives. Laserod counts among its customers such Fortune 500 companies as Boeing, Northrop Grumman, IBM, Lockheed, Mitsui, Raytheon, Rockwell Scientific, Teledyne, Tyco and others. Laserod's university clients, nearly 100 in number, have included Stanford, UCLA, Caltech, MIT and Brown University. Core Competencies

- High precision laser machining of virtually any material with feature size down to 5 microns
- Drilling and trepanning holes down to 10 microns for vias, filters, medical sensors, ect.
- Direct light patterning of Indium Tin Oxide (ITO) and other film conductors on glass and plastic substrates for the display industry
- 3D Laser Processing Technology for machining and patterning curved surfaces
- Resizing silicon, germanium, or sapphire wafers with nearly any coating up to 3mm thick
- Passive and active resistor trimming

Laserod is dedicated to providing exceptional micromachining services to a variety of industries including micro-electronics, aerospace, medical, solar cell, transducer sensor, touchscreen fabricators, and others. Laserod's specialties are drilling and cutting thin materials, small hole drilling, resizing/coring silicon wafers, trimming hybrid resistor circuits, cutting ceramic substrates, and circuit patterning on displays such as Indium Tin Oxide (ITO) on glass and Polyethylene Terephthalate (PET). The Laserod line of laser machines is guaranteed to produce the same precision results as Laserod's Production Division. Before purchasing a laser system, Laserod engineering personnel demonstrate how the equipment will perform on a client's materials by producing test samples to the customer's specification. Laserod guarantees that the laser machines produced by Laserod will produce the same precision results as our laser job shop.

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David V. Adams, Jr.

In a near twenty year career as an executive and consultant, David Adams has served in the role of CEO, CFO or President of six turnaround companies, in industries ranging from automotive aftermarket products to construction. He continues to serve on the board of directors of two of those companies. David's consulting experience includes consumer products, Internet services, manufacturing, automotive, real estate and off-shore procurement. David's expertise includes accounting, financial analysis, strategic planning, merger integration, turnaround management and marketing. David graduated with a BA degree from the University of California, Los Angeles in 1991 and earned his MBA with honors from the University of Southern California.



Charles T. Moffitt

Over more than three decades, Chuck Moffitt has been a CEO, COO or CFO in seventeen companies in diverse industries, combining skills in marketing, finance, strategic planning, and personnel management. He has also served on nine boards of directors, arranged numerous mergers and equity financings, and structured senior debt packages of up to \$100 million.

Prior to founding C.T. Moffitt & Company, Chuck served as Deputy Mayor of the City of Los Angeles directly responsible for policy guidance of twenty city departments with 18,000 personnel and budgets in excess of \$4 billion. Earlier in his career, Chuck was a Vice President at First Interstate Bank where he managed major corporate relationships including Times Mirror, Southern California Edison and Mattel. Chuck is a graduate of UCLA. He earned his M.A. (Economics) at the University of Washington and pursued doctoral studies at the University of California, Berkeley.

PROCUREMENT NEWS

Payroll Outsourcing Assessment

JPL seeks to identify potential sources interested in responding to the Request for Information (RFI) for comprehensive payroll services outsourcing feasibility study at JPL. The intent of the feasibility study is to make a decision whether payroll services at JPL should remain inhouse or be fully or partially outsourced to the payroll services provider.

The RFI Solicitation #NN-16-06 is posted on the Federal Business Opportunities

(FedBizOpps) website at www.fbo.gov.

For further procurement details (i.e., scope of work, statement of capabilities, etc.) paste this FBO link into your browser:

<https://www.fbo.gov/notices/7b19d9e68dd66206c0c0b38f58a49883>

For further information or questions, please send an E-Mail to smallbusiness.programsoffice@jpl.nasa.gov

Off-Site Support Personnel Services

JPL seeks to identify potential sources interested in responding to a Request for Information (RFI) for off-site support personnel for the Laboratory's various Institutional and Flight Projects. The intent is to enable augmentation of the JPL workforce in support of both flight and non-flight activities. The anticipated effort would be utilizing a Labor-Hour Type Subcontract model with Subcontract Work Orders for each specific task.

The RFI Solicitation #RC-17-01 is posted on the Federal Business Opportunities (FedBizOpps) website at www.fbo.gov.

For further procurement details (i.e., scope of work, statement of capabilities, etc.) paste this FBO link into your browser:

<https://www.fbo.gov/notices/2ca51e88e10aa75c05b1cb2ddef2ef88>

For further information or questions, please send an E-Mail to smallbusiness.programsoffice@jpl.nasa.gov

FACILITIES MAINTENANCE AND OPERATIONS RECOMPETE

The JPL Facilities and Maintenance & Operations (M&O) Support Services has been put on hold with no re-compete date.

UPCOMING OUTREACH EVENTS

March 2017

- 7th; Women Owned Small Business (WOSB) Industry Day - Pasadena Convention Center - Pasadena, CA

April 2017

- 4th-6th; HBCU Technology Infusion Road Tour - Tennessee State University - Nashville, TN

May 2017

- 2nd; Small Business Supplier Fair and Celebration of National Small Business Week - JPL, Pasadena, CA
- 9th; Service Disabled Veteran Owners Small Business (SDVOSB), Marshall Space Flight Center, Huntsville, AL
- 23rd-25th; Space Tech Expo - Pasadena Convention Center, Pasadena, CA

August 2017

- 2nd-3rd; HBCU/MI Outreach Initiative - JPL, Pasadena, CA
- 8th; Historically Underutilized Business Zone (HUBZone), Armstrong Flight Research Center, Palmdale, CA

- 22nd-24th; HBCU Technology Infusion Road Tour - Jackson State University
- Jackson, MS

JPL Small Business Council

CHAIR - Jay Chhugani, SBAR jay.chhugani@sbar.com

VICE-CHAIR - Eugene Hacopians, Anre Technologies eugene@anretech.com

SECRETARY - Sydni Wassel, Millennium Engineering swassel@meicompany.com

JPL Large Business Council

CHAIR - Sharon Bethel, Exelis/Harris sharon.bethel@jpl.nasa.gov

VICE-CHAIR - Sey Ghamari, Raytheon sey@raytheon.com

SECRETARY - Ron Cummings, Pyro-Comm Systems rcummings@pyrocomm.com

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